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**AISSION** 

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PART III

IAR 0 3 2003

SEC FILE NUMBER

8-29446

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 1, 25 because a security of the Security of

| REPORT FOR THE PERIOD BEGINNING                    | 01/01/02                              | AND ENDING        | 12/31/02                     |
|--|---------------------------------------|-------------------|------------------------------|
|  | MM/DD/YY                              |                   | MM/DD/YY                     |
| A. REG   | ISTRANT IDENTIFIC                     | ATION             |                              |
| NAME OF BROKER-DEALER: FIRST C                     | ANTERBURY SECURI                      | TIES, INC.        | OFFICIAL USE ONLY            |
| ADDRESS OF PRINCIPAL PLACE OF BUSI                 | NESS: (Do not use P.O. Bo             | x No.)            | FIRM I.D. NO.                |
| 12989 JUPITER ROAD, SUITE                          | 203                                   |                   |                              |
| DALLAS   | (No. and Street) TEXAS                |                   | 75238                        |
| (City)   | (State)                               | (Z                | ip Code)                     |
| NAME AND TELEPHONE NUMBER OF PERAYMOND E. JENNISON | RSON TO CONTACT IN R                  | EGARD TO THIS REP | ORT<br>214) 349-6973         |
|  |                                       |                   | (Area Code Telephone Number) |
| B. ACCO  | DUNTANT IDENTIFIC                     | CATION            |                              |
| INDEPENDENT PUBLIC ACCOUNTANT w                    | hose opinion is contained in          | this Report*      |                              |
| MCCAIN, BRENT N.                                   |                                       |                   |                              |
|  | (Name – if individual, state last, fi | rst, middle name) |                              |
| 11325 PEGASUS STREET                               | DALLAS                                | TEXAS             | 75238                        |
| (Address)  | (City)                                | (State)           | (Zip Code)                   |
| CHECK ONE:   |                                       |                   |                              |
| XX Certified Public Accountant                     |                                       | ,                 | PROCESSED                    |
| ☐ Public Accountant                                |                                       |                   |                              |
| ☐ Accountant not resident in Unit                  | ed States or any of its posse         | ssions.           | MAR 2 1 2003                 |
|  | FOR OFFICIAL USE O                    | NLY               | THOMSON                      |
|  |                                       |                   | Flightion                    |
|  |                                       |                   | ·                            |
|  | · · · · · · · · · · · · · · · · · · · |                   |                              |

\*Claims for exemption from the requirement that the annual report be objected by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on a vine basis for the exemption. See Section 240.17a-5(e)(2)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.

SEC 1410 (06-02)

### **OATH OR AFFIRMATION**

| I, RAYMOND E. JENNISON  | , swear (or affirm) that, to the best of   |
|---|--|
| my knowledge and belief the accompanying financial FIRST CANTERBURY SECURITIES,   | l statement and supporting schedules pertaining to the firm of INC.  |
| of DECEMBER 31,   | , 20_02, are true and correct. I further swear (or affirm) that  |
| neither the company nor any partner, proprietor, princlessified solely as that of a customer, except as follows:  | ncipal officer or director has any proprietary interest in any account ows:  |
|   | De Genra   |
|   | MANAGING PARTNER   |
| Computation for Determination of the Rese   | ity or Partners' or Sole Proprietors' Capital. inated to Claims of Creditors.  Requirements Pursuant to Rule 15c3-3. Control Requirements Under Rule 15c3-3. planation of the Computation of Net Capital Under Rule 15c3-3 and the erve Requirements Under Exhibit A of Rule 15c3-3. |
| consolidation.  (I) An Oath or Affirmation.   | unaudited Statements of Financial Condition with respect to methods of   |
| (n) A copy of the SIPC Supplemental Report. (n) A report describing any material inadequacion of the supplemental Report. (o) Independent Auditor's Rep | es found to exist or found to have existed since the date of the previous audit.  ort on Internal Control.  in portions of this filing, see section 240.17a-5(e)(3).   |

First Canterbury Securities, Inc.

FINANCIAL STATEMENTS AND SCHEDULE

December 31, 2002

with

Independent Auditor's Report

### Brent N. McCain Certified Public Accountant

### Independent Auditor's Report

Board of Directors First Canterbury Securities, Inc.

I have audited the accompanying statement of financial condition of First Canterbury Securities, Inc. as of December 31, 2002, and the related statements of income, changes in stockholders' equity, and cash flows for the year then ended. These financial statements are the responsibility of management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of First Canterbury Securities, Inc. as of December 31, 2002, and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in Schedule I is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statement and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Brent U. M. Eain

Dallas, Texas February 27, 2003

### First Canterbury Securities, Inc. STATEMENT OF FINANCIAL CONDITION December 31, 2002

### ASSETS

| Cash in bank Cash in money market fund Accounts receivable Securities owned - Notes 1 and 2 Marketable, at market value Furniture and equipment, at cost, less accumulated depreciation of \$48,387 - Notes 1 and 3  Total assets | <br>9,913<br>1,247<br>10,750<br>301,242<br>4,533<br>327,685 |
|---|---|
|   |   |
| LIABILITIES AND STOCKHOLDERS' EQUITY  |   |
| Accounts payable Accrued liabilities  | \$<br>4,508<br>1,072  |
| Total liabilities   | 5,580   |
| Advance from stockholder - Note 4   | 21,944  |
| Commitments and contingencies - Notes 5 and 7   | -   |
| Stockholders' Equity - Note 6 Common stock, no par value, 100,000 shares authorized, 1,000 shares issued and outstanding Additional paid-in capital Retained earnings   | <br>1,000<br>52,682<br>246,479                              |
| Total stockholders' equity  | <br>300,161   |
| Total liabilities and stockholders' equity  | \$<br>327,685   |

# First Canterbury Securities, Inc. STATEMENT OF INCOME For the year ended December 31, 2002

| Revenues Commissions Net dealer inventory gains (losses) (Losses)Gains on sale of marketable securities Interest and dividends | \$ 171,527<br>( 75,013)<br>6,224<br> |
|--|--------------------------------------|
| Total revenues   | 140,822                              |
| Expenses   |                                      |
| Commissions  | 62,590                               |
| Communications   | 9,716                                |
| Occupancy costs  | 6,458                                |
| Taxes, other than income taxes   | 3,725                                |
| Other operating expenses   | <u>117,963</u>                       |
| Total expenses   | 200,452                              |
| Net income   | ( <u>\$ 59,630</u> )                 |
| Net income per share   | ( <u>\$ 59.63</u> )                  |

### First Canterbury Securities, Inc. STATEMENT OF CHANGES IN STOCKHOLDERS' EQUITY For the year ended December 31, 2002

|                             | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Total     |
|-----------------------------|-----------------|----------------------------------|----------------------|-----------|
| Balances, January 1, 2001   | \$ 1,000        | \$ 48,682                        | \$311,109            | \$360,791 |
| Stockholder contribution    | -               | 4,000                            | -                    | 4,000     |
| Stockholder withdrawal      | -               | -                                | ( 5,000)             | ( 5,000)  |
| Net loss                    |                 |                                  | (_59,630)            | (59,630)  |
| Balances, December 31, 2001 | \$ 1,000        | \$ 52,682                        | \$246,479            | \$300,161 |

### First Canterbury Securities, Inc. STATEMENT OF CASH FLOWS For the year ended December 31, 2002

| CASH FLOWS TO OPERATING ACTIVITIES  |           |                                   |
|---|-----------|-----------------------------------|
| Net excess of revenues over expenditures  | (\$       | 59,630)                           |
| Adjustment to reconcile to net cash provided by   |           |                                   |
| operating activities  |           |                                   |
| Depreciation  |           | 4,579                             |
| Capital gains   | (         | 6,224)                            |
| Proceeds from sale of securities  |           | 35,000                            |
| Marketable security adjustments   |           | 75,013                            |
| Dividend income reinvested  | (         | 38,075)                           |
| Changes in assets and liabilities   |           |                                   |
| Decrease in accounts receivable   |           | 50                                |
| Purchase of securities  | (         | 6,000)                            |
| Increase in accounts payable  |           | 1,151                             |
| Increase in accrued liabilities   |           | 64                                |
| Total adjustments   |           | 65,558                            |
| NET CASH FLOWS FROM OPERATING ACTIVITIES  |           | 5,928                             |
| CASH FLOWS FROM INVESTING ACTIVITIES Withdrawal by shareholder Advance from shareholder Capital contribution CASH FLOWS FROM INVESTING ACTIVITIES | (         | 5,000)<br>2,000<br>4,000<br>1,000 |
| CASH FLOWS TO FINANCING ACTIVITIES  NET DECREASE IN CASH AND CASH EQUIVALENTS   |           | 6,928                             |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR  |           | 4,232                             |
| CASH AND CASH EQUIVALENTS AT END OF YEAR  | <u>\$</u> | 11,160                            |
| SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION  Cash paid during the year for:  Interest expense  Income tax                                   | \$<br>    | -                                 |
| Total supplemental disclosures of cash flow information   | <u>\$</u> |                                   |

### First Canterbury Securities, Inc. NOTES TO FINANCIAL STATEMENTS December 31, 2002

#### Note 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements include only the accounts of First Canterbury Securities, Inc. The Company is engaged primarily in brokerage and investment advisory business. The Company utilizes a regional securities firm for clearing its customer transactions.

Marketable securities are valued at market value, and securities not readily marketable are valued at fair value as determined by management. The resulting difference between cost and market (or fair market value) is included in income.

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts or revenues and expenses during the reporting period. Actual results could differ from those estimates.

The stockholders of the Company have elected to have the operations taxed at the stockholder level rather than at the corporate level. A provision of the Internal Revenue Code allows this election as an S Corporation for Federal income tax purposes. Accordingly, no provision for income taxes is provided. No deferred income taxes (benefits) are provided (recognized) for differences between financial and tax reporting purposes since all differences pass to the stockholders.

Cash and cash equivalents, for purposes of the statement of cash flows, are considered by the Company to be all highly liquid debt instruments purchased that are maturing within three months or less.

Depreciation for both financial and tax reporting purposes is provided for under a systematic charge to expense over the estimated useful lives of the various assets.

### Note 2 - SECURITIES OWNED

Marketable securities owned at December 31, 2002 consisted of the following:

| Security         | Cost              | Value      | De<br><u>Gai</u> | ferred<br>n (Loss) |
|------------------|-------------------|------------|------------------|--------------------|
| Mutual Funds     | \$ 348,815        | \$ 291,325 | (\$              | 57,490)            |
| Warrants         | 3,300             | _          | (                | 3,300)             |
| Corporate Stocks | 13,437            | 9,917      | (                | 3,520)             |
| Total            | <u>\$ 365,552</u> | \$ 301,242 | (\$              | 64,310)            |

## First Canterbury Securities, Inc. NOTES TO FINANCIAL STATEMENTS December 31, 2002

### Note 3 - FURNITURE AND EQUIPMENT

Furniture and equipment at December 31, 2002 consisted of the following:

| Office furniture and equipment | \$<br>26,800 |
|--------------------------------|--------------|
| Automotive                     | 23,884       |
| Leasehold improvements         | <br>2,236    |
|                                |              |
| Total cost                     | 52,920       |
|                                |              |
| Less accumulated depreciation  | <br>48,387   |
|                                |              |
| Net furniture and equipment    | \$<br>4,533  |

#### Note 4 - Advance from stockholder

The stockholder has, from time to time, advanced funds to the Company for working capital needs.

#### Note 5 - COMMITMENTS AND CONTINGENCIES

The Company occupies office space in a facility owned by the stockholders. The lease, although informal, provides facilities competitive with those of unrelated parties.

### Note 6 - NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Commission Uniform Net Capital Rule (rule 15c3-1) which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. At December 31, 2002, the Company had net capital of \$239,692, which was \$189,692 greater than the amount required. The Company's net capital ratio was .11 to 1.

### Note 7 - SUBORDINATED LIABILITIES

The Company has not entered into any agreements for subordinated liabilities.

Supplementary Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

As of December 31, 2002

### Schedule I

# First Canterbury Securities, Inc. COMPUTATION OF NET CAPITAL UNDER RULE 15c-3-1 OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2002

| NET CAPITAL  |                   |
|--|-------------------|
| Total stockholders' equity                                     | \$ 300,161        |
| Deduction for non-allowable assets                             |                   |
| None customer receivables                                      | 10,750            |
| Furniture and equipment - net                                  | 4,533             |
|  | 15,283            |
| Net capital before haircuts on security positions              | 284,878           |
| Haircuts on securities (computed, where applicable,            |                   |
| pursuant to rule 15c-3-1(f)                                    |                   |
| Other securities   | 45,186            |
| Net capital - Note 7   | \$ 239,692        |
| AGGREGATE INDEBTEDNESS   |                   |
| Items included in statement of financial condition             |                   |
| Accounts payable   | \$ 4,508          |
| Accrued liabilities  | 1,072             |
| Stockholder advances   | 21,944            |
|  | \$ 27,524         |
|  |                   |
| COMPUTATION OF BASIC NET CAPITAL REQUIREMENT                   |                   |
| Minimum of net capital required, larger of:                    |                   |
| 6 2/3% of aggregate indebtedness, or                           | \$ 1,834          |
| As required under Rule 15c-3-1(a)(2)                           | \$ 50,000         |
| Excess net capital (\$239,692 less \$50,000)                   | <u>\$ 189,692</u> |
|  |                   |
| Excess net capital at 1000% (\$239,692 less 10%                |                   |
| of aggregate indebtedness of \$2,753)                          | <u>\$ 236,939</u> |
| Ratio: Aggregate indebtedness to net capital                   | .11 to 1          |
| RECONCILIATION WITH COMPANY'S COMPUTATION (included in Part II |                   |
| of Form X-17A-5 as of December 31, 2001)                       |                   |
| Net capital, as reported in Company's Part II (Unaudited)      |                   |
| FOCUS report   | <u>\$ 236,939</u> |
| Net capital, per above   | <u>\$ 236,939</u> |
|  |                   |

### First Canterbury Securities, Inc. EXCEPTION TO RULE 15c-3-3 OF THE SECURITIES AND EXCHANGE COMMISSION As of December 31, 2002

The following schedules are not presented because the Company does not carry security accounts for customers or perform custodial functions relating to customer accounts and is therefore exempt from Rule 15c-3-3 under  $(k)\ (2)\ (ii)$ .

- Schedule II Computation for Determination of Reserve Requirements
- Schedule III Information Relating to Possession or Control Requirements
- Schedule IV Schedule of Segregation Requirements and Funds in Segregation for Customers' Regulated Commodity Futures Options Accounts

First Canterbury Securities, Inc.

Independent Auditor's Report on Internal Accounting

Control Required by SEC Rule 17a-5

### Brent N. McCain Certified Public Accountant

Board of Directors
First Canterbury Securities, Inc.

In planning and performing my audit of the financial statements of First Canterbury Securities, Inc. for the year ended December 31, 2002, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purpose of expressing my opinion on the financial statements and not to provide assurance on internal control structure.

Also, as required by rule 17a-5(g)(1) of the Securities and Exchange Commission, I made a study of the practices and procedures (including tests of compliance with such practices and procedures) followed by the Company that I considered relevant to the objectives stated in rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the reserve required by rule 15c3-3(e). I did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System or in obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customers as required by rule 15c3-3 because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling the responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that the assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

Board of Directors First Canterbury Securities, Inc. Page 2

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure elements does not reduce to a relatively low level the risks that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2002, to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc. and other regulatory agencies which may rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Brent M. M. Cain

Dallas, Texas February 27, 2003